

Form **990**
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2016
Open to Public Inspection

Do not enter social security numbers on this form as it may be made public.
Information about Form 990 and its instructions is at www.irs.gov/form990.

For the 2016 calendar year, or tax year beginning **11/01/16**, and ending **10/31/17**

| | | | | |
|---|---|------------|---|--|
| Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending | C Name of organization Associated General Contractors of South Dakota, Inc. | | D Employer identification number **-***3237 | |
| | Doing business as | | E Telephone number 605-224-8689 | |
| | Number and street (or P.O. box if mail is not delivered to street address) P.O. Box 488 | Room/suite | | |
| | City or town, state or province, country, and ZIP or foreign postal code Pierre SD 57501 | | G Gross receipts \$ 803,834 | |
| | F Name and address of principal officer: Toby Crow 300 E Capitol Pierre SD 57501 | | H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. (see instructions) | |

Tax-exempt status: 501(c)(3) 501(c) (**6**) (insert no.) 4947(a)(1) or 527

Website: **WWW.SDAGC.ORG**

H(c) Group exemption number ▶

Form of organization: Corporation Trust Association Other ▶

L Year of formation: **1946**

M State of legal domicile: **SD**

Part I Summary

| | | | | |
|-----------------------------|---|--|---------------------------|--------------|
| Activities & Governance | 1 Briefly describe the organization's mission or most significant activities: To provide services to its members and associates and to increase education and awareness for construction contractors. | | | |
| | 2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. | | | |
| | 3 | Number of voting members of the governing body (Part VI, line 1a) | 3 | 17 |
| | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 17 |
| | 5 | Total number of individuals employed in calendar year 2016 (Part V, line 2a) | 5 | 6 |
| | 6 | Total number of volunteers (estimate if necessary) | 6 | 0 |
| | 7a | Total unrelated business revenue from Part VIII, column (C), line 12 | 7a | 10,875 |
| | b Net unrelated business taxable income from Form 990-T, line 34 | 7b | 0 | |
| Revenue | | | Prior Year | Current Year |
| | 8 | Contributions and grants (Part VIII, line 1h) | 596,870 | 589,152 |
| | 9 | Program service revenue (Part VIII, line 2g) | 51,292 | 57,512 |
| | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 2,399 | 3,136 |
| | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 152,775 | 154,034 |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 803,336 | 803,834 |
| Expenses | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0 |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0 |
| | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 277,768 | 284,513 |
| | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | | 0 |
| | | b Total fundraising expenses (Part IX, column (D), line 25) ▶ | 0 | |
| | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 602,631 | 517,908 |
| | 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 880,399 | 802,421 | |
| | 19 Revenue less expenses. Subtract line 18 from line 12 | -77,063 | 1,413 | |
| Net Assets or Fund Balances | | | Beginning of Current Year | End of Year |
| | 20 | Total assets (Part X, line 16) | 627,203 | 606,663 |
| | 21 | Total liabilities (Part X, line 26) | 67,051 | 45,098 |
| | 22 Net assets or fund balances. Subtract line 21 from line 20 | 560,152 | 561,565 | |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| | | | | |
|---|--|----------------------|---------------------|--|
| Sign Here | Signature of officer | | Date | |
| | Toby Crow Type or print name and title | | Exec. V-Pres | |
| Paid Preparer Use Only | Print/Type preparer's name | Preparer's signature | Date | Check <input type="checkbox"/> if PTIN self-employed ***** |
| | John E. Clausen | | 01/07/18 | ***** |
| | Firm's name ▶ | Firm's EIN ▶ | | |
| Clausen & Rice LLP | | ** - ***1111 | | |
| Firm's address ▶ | | Phone no. | | |
| PO Box 1117 Pierre, SD 57501 | | 605-224-8866 | | |

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

For Paperwork Reduction Act Notice, see the separate instructions.